



Foundation for International  
Arbitration Advocacy

International Arbitration Advocacy Workshop

## QUESTIONING OF EXPERT WITNESSES IN INTERNATIONAL ARBITRATION

A Learning-by-Doing Skills Workshop

1-3 July 2010

Beaumont House  
Windsor, England

**EARLY REGISTRATION IS RECOMMENDED**

**THIS WORKSHOP IS LIMITED TO 24  
PARTICIPANTS**

A unique opportunity for international arbitration practitioners to improve their advocacy skills in a learning-by-doing workshop by:

- working with accounting experts from leading firms;
- engaging in exercises and simulations based on a mock arbitration case, including a full day witness hearing; and
- obtaining direct feedback and practical advice from leading international arbitration practitioners and advocacy instructors.

FIAA  
Foundation for International Arbitration Advocacy

15bis, rue des Alpes  
P.O. Box 2088  
1211 Geneva 1  
Switzerland

Web: [www.fiaa.com](http://www.fiaa.com)

T: +41 22 707 8000  
F: +41 22 707 8001  
E: [info@fiaa.com](mailto:info@fiaa.com)

FIAA is grateful for the support of its sponsor



FIAA is grateful to its media partner



## QUESTIONING OF EXPERT WITNESSES IN INTERNATIONAL ARBITRATION

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### ABOUT FIAA

FIAA – Foundation for International Arbitration Advocacy is dedicated to providing advocacy training specifically designed for international arbitration.

Advocacy in the context of international arbitration presents unique challenges. These challenges begin with drafting the request for arbitration and continue through to enforcement of the final award.

Through a series of different learning-by-doing programs and workshops, FIAA offers skills training for international arbitration practitioners in witness questioning, oral argument and written advocacy. FIAA also provides a forum for arbitrators, counsel and academics to analyze, develop and promote effective and ethical dispute resolution skills for international arbitration.

For more information about FIAA and its programs, visit our website at: [www.fiaa.com](http://www.fiaa.com)

### FIAA'S JULY ADVOCACY WORKSHOP

FIAA's July 2010 Advocacy Workshop will focus on one key aspect of advocacy in international arbitration – the questioning of expert witnesses.

This learning-by-doing workshop will provide international arbitration practitioners with skills and techniques for examination, cross-examination and witness conferencing involving expert witnesses.

Participants will work with accounting experts from leading firms (FTI and Ernst & Young), engage in exercises and simulations, see demonstrations and hear presentations by experienced international arbitration practitioners and advocacy instructors. Throughout the workshop, participants will receive faculty feedback on live and recorded performances.

On the final day of the workshop, participants will act as counsel in mock hearings with opening statements, examinations-in-chief, cross-examinations, witness conferencing and closing arguments before arbitral tribunals comprised of experienced international arbitration practitioners.

The workshop is strictly limited to 24 participants in order to ensure an effective learning environment and

that each participant has ample opportunity to develop his or her advocacy skills.

FIAA's July 2010 Advocacy Workshop will open with registration and a welcome lunch at 12:00 noon on Thursday, 1 July 2010 and will conclude with a celebratory Closing Dinner on the evening of Saturday, 3 July 2010.

Prior to the workshop, registered participants will receive a detailed workshop programme, together with the mock arbitration case file and reference materials.

### WORKSHOP FACULTY

**Cyrus Benson**

Gibson, Dunn & Crutcher LLP, London

**Sheila Block**

Torys LLP, Toronto

**George Burn**

Salans LLP, London

**Michael Collins QC**

Essex Court Chambers, London

**Nicholas Fletcher**

Berwin Leighton Paisner LLP, London

**Marc Goldstein**

Marc J. Goldstein Litigation and Arbitration Chambers, New York

**Bernard Hanotiau**

Hanotiau & van den Berg, Brussels

**Christopher Lau SC**

Maxwell Chambers, Singapore  
3 Verulam Buildings, London

**Peter Leaver QC**

One Essex Court, London

**Barry Leon**

Perley-Robertson, Hill & McDougall LLP, Ottawa

**Justin Michaelson**

SJ Berwin LLP, London

**Isabelle Michou**

Herbert Smith LLP, Paris

**Wendy Miles**

Wilmer Cutler Pickering Hale and Dorr LLP, London

**Peter Rees QC**

Debevoise & Plimpton LLP, London

**Klaus Reichert**

Brick Court Chambers, London

**David Roney**

Schellenberg Wittmer, Geneva

**James Seckinger**

University of Notre Dame Law School, Indiana

**Christophe von Krause**

White & Case LLP, Paris



**FIAA**

Foundation for International Arbitration Advocacy

## QUESTIONING OF EXPERT WITNESSES IN INTERNATIONAL ARBITRATION

### IF YOU WISH TO ATTEND

Please complete the attached registration form and send it, together with your bank transfer details, to the FIAA Administrator by e-mail to [info@fiaa.com](mailto:info@fiaa.com) or by fax to +41 22 707 8001.

EARLY REGISTRATION IS RECOMMENDED – This workshop is strictly limited to 24 participants.

### REGISTRATION FEE AND PAYMENT

The registration fee for each participant is GBP 985 and covers:

- participation in the workshop
- all workshop documentation
- all meals and refreshment breaks from lunch on 1 July 2010 up to and including the Closing Dinner on 3 July 2010
- hotel accommodation at Beaumont House for the nights of 1 July 2010 to 3 July 2010.

Payment may be made by bank transfer. Please instruct your bank to transfer “free of charges to beneficiary” and quote your name and the words “FIAA July 2010 Workshop”.

Beneficiary: Foundation for International Arbitration Advocacy (FIAA)

Purpose: Registration Fee – July 2010

Bank: UBS SA  
Place du Molard 8  
P.O. Box 2600  
1211 Geneva 2  
Switzerland

SWIFT/BIC Code: UBSWCHZH80A

IBAN Account No.: CH56 0024 0240 4597 0260 V

Please ensure that a copy of the bank transfer details is attached to your registration form. Full payment must be received in order to process your registration and reserve a place for you at the workshop.

Upon receipt of your payment for the workshop a confirmation e-mail will be sent. Registration confirmations will not be sent by mail.

### NO CANCELLATIONS

Due to the restriction on the number of participants, no refunds shall be paid on cancellation of any registration. A registration may, however, be transferred to another person by written notice sent to FIAA at [info@fiaa.com](mailto:info@fiaa.com).

### WORKSHOP VENUE

FIAA's July 2010 International Arbitration Advocacy Workshop will take place at Beaumont House in Windsor, one of England's leading conference centres just outside of London.

Beaumont House is just 15 minutes from London Heathrow Airport, 5 minutes from Egham and Windsor railway stations and just off the A308 and A328 and near the the M3, M4 and M25. For more information on Beaumont House, please visit: [www.principal-hayley.com/venues-and-hotels/beaumont-house](http://www.principal-hayley.com/venues-and-hotels/beaumont-house)

## BEAUMONT HOUSE

Burfield Road, Berkshire  
Old Windsor  
England, SL4 2JJ  
United Kingdom  
Tel.: +44 (0) 1753 640 000  
Fax: +44 (0) 1753 640 200  
E-mail: [beaumont@principal-hayley.com](mailto:beaumont@principal-hayley.com)

### TRAVEL ARRANGEMENTS AND VISAS

Participants are responsible for making their own travel arrangements. It is recommended that you check your visa requirements with your local embassy or consulate. We are unable to send out letters supporting visa applications to embassies prior to receipt of your registration form and full payment of registration fees. Please apply for your visa in good time.



# FIAA

Foundation for International Arbitration Advocacy

## QUESTIONING OF EXPERT WITNESSES IN INTERNATIONAL ARBITRATION

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### ACCOMMODATION

Hotel accommodation at Beaumont House for the nights of 1 July 2010 to 3 July 2010 is included within the registration fee of GBP 985.

All of Beaumont House's modern hotel rooms include:

- Ensuite facilities, including bath and shower
- Wifi access for your laptop (charges apply)
- TV
- Tea and coffee making facilities
- Trouser press and iron
- Hairdryers
- Dry cleaning service also available

Please note that a limited number of hotel rooms have also been reserved for the night of 30 June 2010. Subject to availability, these hotel rooms may be reserved at an additional cost of GBP 175 payable to FIAA with your registration fee.

### ANCHOR SPONSOR AND FOUNDING LAW FIRMS

FIAA thanks its anchor sponsor for their support.



FTI Consulting, Inc. is a global business advisory firm with over 3,000 employees located in most major business centres throughout the world. The professionals of FTI work closely with lawyers, corporate clients, and governments to solve complex commercial problems arising from disputes and transactions. The International Arbitration Group has a dedicated team of professional accountants, economists, and finance experts trained specifically in the quantification of damages in commercial and treaty arbitration cases, and the presentation of these matters before arbitral tribunals. More information can be found at [www.fticonsulting.com](http://www.fticonsulting.com).

FIAA also thanks its two founding law firms for their support.



### FEEDBACK ON FIAA'S PREVIOUS WORKSHOPS

*"Very instructive, very helpful. An intensive learning experience that was definitely worth it."*

Maurice Courvoisier  
Wenger Plattner, Basel

*"Excellent faculty. I was blown away by how much time all these 'big names' took to review my performance and give detailed comments – invaluable and unparalleled in my career."*

Lucy Martinez  
Freshfields Bruckhaus Deringer, New York

*"Definitely one of the best learning experiences of my professional life. This will stick."*

Jan Pas  
Pels Rijcken & Droogleever Fortuijn, The Hague

*"A course of the highest calibre. I got a huge amount out of it and am very eager to put these advocacy skills to use."*

John Templeman  
Allen & Overy LLP, London



**FIAA**

Foundation for International Arbitration Advocacy

# Registration Form

FIAA's Advocacy Workshop:

Questioning of Expert Witnesses in International Arbitration - A Learning-by-Doing Skills Program

Beaumont House, Windsor, England

1-3 July 2010

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Please return this form, together with your bank transfer details, to the FIAA Administrator by e-mail to [info@fiaa.com](mailto:info@fiaa.com) or by fax to +41 22 707 8001.

**(Please print IN BLOCK CAPITALS)**

Last name: \_\_\_\_\_ First name: \_\_\_\_\_

Title (Professor / Doctor / Mr / Mrs / Ms): \_\_\_\_\_ Suffix: \_\_\_\_\_

Firm / Organisation: \_\_\_\_\_

Address: \_\_\_\_\_

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Tel.: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_

**Workshop Registration Fee: GBP 985**

I have paid by bank transfer

**Additional Hotel Accommodation on 30 June 2010 (subject to availability): GBP 175**

I have paid by bank transfer

Please instruct your bank to make the transfer "free of charges to beneficiary" and quote your name and the words "July 2010 Workshop".

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Purpose: Registration Fee - July 2010

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1211 Geneva 2  
Switzerland

SWIFT / BIC Code: UBSWCHZH80A

IBAN Account No.: CH56 0024 0240 4597 0260 V

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

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