



FIAA

Foundation for International
Arbitration Advocacy

International Arbitration Advocacy Workshop

QUESTIONING OF FACT WITNESSES IN INTERNATIONAL ARBITRATION

A Learning-by-Doing Skills Workshop

07 - 09 June 2018

Université Paris-Sorbonne /
Centre universitaire de Malesherbes
108 boulevard Malesherbes 75017
Paris, France

EARLY REGISTRATION IS RECOMMENDED

**THIS WORKSHOP IS LIMITED TO 28
PARTICIPANTS**

A unique opportunity for international arbitration practitioners to improve their advocacy skills in a learning-by-doing workshop by:

- engaging in exercises and simulations based on a mock arbitration case, including a full day witness hearing; and
- obtaining direct feedback and practical advice from leading international arbitration practitioners and advocacy instructors.

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1202 Geneva E: info@fiaa.com
Switzerland

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QUESTIONING OF FACT WITNESSES IN INTERNATIONAL ARBITRATION

ABOUT FIAA

FIAA – Foundation for International Arbitration Advocacy is dedicated to providing advocacy training specifically designed for international arbitration.

Advocacy in the context of international arbitration presents unique challenges. These challenges begin with drafting the request for arbitration and continue through to enforcement of the final award.

Through a series of different learning-by-doing programs and workshops, FIAA offers skills training for international arbitration practitioners in witness questioning, oral argument and written advocacy. FIAA also provides a forum for arbitrators, counsel and academics to analyze, develop and promote effective and ethical dispute resolution skills for international arbitration.

For more information about FIAA and its programs, visit our website at: www.fiaa.com

FIAA'S JUNE 2018 ADVOCACY WORKSHOP

FIAA's June 2018 Advocacy Workshop will focus on one key aspect of advocacy in international arbitration – the questioning of fact witnesses.

This learning-by-doing workshop will provide international arbitration practitioners with the fundamentals of examining and cross-examining fact witnesses based on a mock arbitration case.

Participants will engage in exercises and simulations, see demonstrations and hear presentations by experienced international arbitration practitioners and advocacy instructors. Throughout the workshop, participants will receive faculty feedback on live and recorded performances.

On the final day of the workshop, participants will act as counsel in mock hearings with opening statements, examinations-in-chief, cross-examinations and closing arguments before arbitral tribunals comprised of experienced international arbitration practitioners.

The workshop is strictly limited to 28 participants in order to ensure an effective learning environment and that each participant has ample opportunity to develop his or her advocacy skills.

FIAA's June 2018 Advocacy Workshop will open at 12:00 noon on Thursday, 7 June 2018 and will conclude with a celebratory Closing Dinner on the evening of Saturday, 9 June 2018.

Prior to the workshop, registered participants will receive a detailed workshop programme, together with the mock arbitration case file and reference materials.

WORKSHOP FACULTY

Richard Bamforth

CMS Cameron McKenna Nabarro Olswang LLP, London

Simon Chapman

Herbet Smith Freehills, Hong Kong

Gaëlle Filhol

Betto Seraglini, Paris

Sigvard Jarvin

Avocat, JD hc, Paris

Paul Key QC

Essex Court Chambers, London

Tanya Landon

Sidley Austin LLP, Geneva

Marc-Olivier Langlois

Hughes Hubbard & Reed, Paris

Andrew McDougall

White & Case LLP, Paris

Wendy Miles

Debevoise & Plimpton LLP, London

Erin Miller Rankin

Freshfields Bruckhaus Deringer LLP, Dubai

David Roney

Sidley Austin LLP, Geneva

Myriam Seers

Torys LLP, Toronto

Christophe Seraglini

Betto Seraglini, Paris

Eduardo Silva Romero

Dechert LLP, Paris

Jeffrey Sullivan

Gibson Dunn, London

Thomas Voisin

Quinn Emanuel Urquhart & Sullivan, LLP, Paris

Roland Ziadé

Linklaters, Paris



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IF YOU WISH TO ATTEND

Please complete the attached registration form and send it, together with your bank transfer details, to the FIAA Administrator, by e-mail to info@fiaa.com or by fax to +41 22 308 0001.

EARLY REGISTRATION IS RECOMMENDED – This workshop is strictly limited to 28 participants.

REGISTRATION FEE AND PAYMENT

The registration fee for each participant is EUR 950 and covers:

- participation in the workshop
- all workshop documentation
- lunches and refreshment breaks on Thursday, Friday and Saturday and the Closing Dinner on 9 June 2018.

Payment may be made by bank transfer or online via PayPal (visit www.fiaa.com).

If paying by bank transfer, please instruct your bank to transfer “free of charges to beneficiary” and quote your name and the words “FIAA June 2018 Workshop.”

Beneficiary: Foundation for International Arbitration Advocacy (FIAA)
Purpose: Registration Fee - June 2018
Bank: UBS SA
Place du Molard 8
P.O. Box 2600
1211 Geneva 2
Switzerland
SWIFT/BIC Code: UBSWCHZH80A
IBAN Account No.: CH56 0024 0240 4597 0260 V

Please ensure that a copy of the bank transfer details is attached to your registration form. Full payment must be received in order to process your registration and reserve a place for you at the workshop.

Upon receipt of your payment for the workshop a confirmation e-mail will be sent. Registration confirmations will not be sent by mail.

FIAA SCHOLARSHIPS

FIAA is offering two scholarships for this workshop to cover more than 75% of the registration fee. These scholarships will be awarded on the basis of need. Applicants for scholarships are invited to submit the following: (1) the attached Registration Form; (2) the attached Scholarship Application Form; (3) a letter from the applicant's employer supporting the applicant's attendance at the workshop; (4) payment of EUR 237.50 (25% of the registration fee, which will be refunded in full if no scholarship is granted); and (5) applications and scholarships are awarded on a rolling basis.

NO CANCELLATIONS

Due to the restriction on the number of participants, no refunds shall be paid on cancellation of any registration. A registration may, however, be transferred to another person by written notice sent to FIAA at info@fiaa.com.

WORKSHOP VENUE

FIAA's June 2018 International Arbitration Advocacy Workshop will take place at the Université Paris-Sorbonne / Centre universitaire de Malesherbes, 108 boulevard Malesherbes 75017 Paris, France. For further details, please visit: [Centre universitaire Malesherbes](#).



TRAVEL ARRANGEMENTS AND VISAS

Participants are responsible for making their own travel arrangements. It is recommended that you check your visa requirements with your local embassy or consulate. We are unable to send out letters supporting visa applications to embassies prior to receipt of your registration form and full payment of registration fees. Please apply for your visa in good time.



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FEEDBACK ON FIAA'S PREVIOUS WORKSHOPS

"Very instructive, very helpful. An intensive learning experience that was definitely worth it."

Maurice Courvoisier, Wenger Plattner, Basel

"Excellent faculty. I was blown away by how much time all these 'big names' took to review my performance and give detailed comments – invaluable and unparalleled in my career."

Lucy Martinez, Freshfields Bruckhaus Deringer, New York

"Definitely one of the best learning experiences of my professional life. This will stick."

Jan Pas, Pels Rijcken & Droogleever Fortuijn, The Hague

"A course of the highest calibre. I got a huge amount out of it and am very eager to put these advocacy skills to use."

John Templeman, Allen & Overy LLP, London

OUR GENEROUS SPONSOR

FIAA thanks its sponsor for its support.



FTI Consulting's Global International Arbitration Practice (part of the Economic and Financial Consulting practice) provides detailed damages/valuation opinions for use in arbitration and litigation proceedings. Our work is built upon our expertise in economics, accounting, and finance, and is rooted in fact and market-based evidence. Our reports are prepared in a fashion that is easily understood by Judges and Arbitrators. In 2016, our International Arbitration experts acted as independent experts, providing damages, valuation or financial expertise in over 80 new substantive arbitrations, for over 50 different law firms globally, and have collectively testified over 30 times on international arbitration cases and over 80 times in total. Our testifying experts have significant experience in delivering clear and concise opinion evidence in arbitral and judicial hearings. We have extensive industry experience in Electric Power, Financial Services, Healthcare, Intellectual Property, Media and Entertainment, Mining/Extractive Industries, Oil and Gas, Pharmaceuticals, Telecommunications, Transportation, and Transfer Pricing. Who's Who Legal's 2017 survey of leading expert witnesses in commercial arbitration identified that FTI has maintained its position as the pre-eminent firm globally, with 49 of the 212 experts listed coming from



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Registration Form

FIAA's Advocacy Workshop: Questioning of Fact Witnesses in International Arbitration

Université Paris-Sorbonne/Centre universitaire de Malesherbes, 108 boulevard Malesherbes 75017 Paris, France
07 - 09 June 2018

Please return this form, together with your bank transfer details, to the FIAA Administrator, by e-mail to info@fiaa.com or by fax to +41 22 308 0001.

(Please print IN BLOCK CAPITALS)

Last name: _____ First name: _____

Title (Professor / Doctor / Mr / Mrs / Ms): _____ Suffix: _____

Firm / Organisation: _____

Address: _____

Tel.: _____ Fax: _____

E-mail: _____

Workshop Registration Fee: EUR 950.00

I have paid by bank transfer I have paid via PayPal

Please instruct your bank to make the transfer "free of charges to beneficiary" and quote your name and the words "FIAA June 2018 Workshop".

Beneficiary: Foundation for International Arbitration Advocacy (FIAA)

Purpose: Registration Fee - June 2018

Bank: UBS SA
Place du Molard 8
P.O. Box 2600
1211 Geneva 2
Switzerland

SWIFT/BIC Code: UBSWCHZH80A

IBAN Account No.: CH56 0024 0240 4597 0260 V

Signature: _____ Date: _____

NO CANCELLATIONS

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Scholarship Application



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07-09 June 2018

(Please print in BLOCK CAPITALS)

Last name: _____ First name: _____

Employer: _____

Annual Income: _____

Please explain why you wish to participate in this FIAA Program:

Please explain why you need a scholarship in order to be able to attend and participate in this FIAA Program:

I confirm that the information provided in this Scholarship Application is complete and true:

Signed: _____ Date: _____

In addition to this Scholarship Application, please remember to provide:

- a letter from your employer confirming their support for your attendance at this program and that they will release you for the relevant period;
- the completed registration form; and
- payment of EUR 237.50 (25% of the registration fee).