



# FIAA


Foundation for International  
Arbitration Advocacy

International Arbitration Advocacy Workshop

## QUESTIONING OF FACT WITNESSES IN INTERNATIONAL ARBITRATION

A Learning-by-Doing Skills Workshop

 20 - 22 June 2024

 KCAB International  
Trade Tower, 18th floor  
511 Yeongdong-daero, Gangnam-gu  
Seoul 06164, Korea

**EARLY REGISTRATION IS RECOMMENDED**

**THIS WORKSHOP IS LIMITED TO 24  
PARTICIPANTS**

A unique opportunity for international arbitration practitioners to improve their advocacy skills in a learning-by-doing workshop by:

- engaging in exercises and simulations based on a mock arbitration case, including a full-day fact witness hearing; and
- obtaining direct feedback and practical advice from leading international arbitration practitioners and advocacy instructors.

FIAA  
Foundation for International Arbitration Advocacy

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FIAA is grateful to its media partner



## QUESTIONING OF FACT WITNESSES IN INTERNATIONAL ARBITRATION

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### ABOUT FIAA

FIAA – Foundation for International Arbitration Advocacy is dedicated to providing advocacy training specifically designed for international arbitration.

Advocacy in the context of international arbitration presents unique challenges. These challenges begin with drafting the request for arbitration and continue through to enforcement of the final award.

Through a series of different learning-by-doing programs and workshops, FIAA offers skills training for international arbitration practitioners in witness questioning, oral argument and written advocacy. FIAA also provides a forum for arbitrators, counsel and academics to analyze, develop and promote effective and ethical dispute resolution skills for international arbitration.

For more information about FIAA and its programs, visit our website at: [www.fiaa.com](http://www.fiaa.com)

### FIAA'S JUNE 2024 ADVOCACY WORKSHOP

FIAA's June 2024 Advocacy Workshop will focus on one key aspect of advocacy in international arbitration – the questioning of fact witnesses.

This learning-by-doing workshop will provide international arbitration practitioners with the fundamentals of examining and cross-examining fact witnesses based on a mock arbitration case.

Participants will engage in exercises and simulations, see demonstrations and hear presentations by experienced international arbitration practitioners and advocacy instructors. Throughout the workshop, participants will receive faculty feedback on live performances.

On the final day of the workshop, participants will act as counsel in mock hearings with opening statements, examinations-in-chief, cross-examinations, and closing arguments before arbitral tribunals comprised of experienced international arbitration practitioners.

FIAA's June 2024 Advocacy Workshop will open at 12:00 noon on Thursday, 20 June 2024, and it will close with the Gala dinner on Saturday evening.

The price for the FIAA Advocacy Workshop and Gala Dinner (20-22 June 2024) is USD 695.

Before the workshop, registered participants will receive a detailed workshop programme, together with the mock arbitration case file and reference materials.

### EARLY REGISTRATION IS RECOMMENDED

The workshop is strictly limited to 24 participants in order to ensure an effective learning environment and that each participant has ample opportunity to develop his or her advocacy skills.

### WORKSHOP FACULTY

An updated list of attending senior arbitrators and faculty will be provided as it becomes available.

#### CO-CHAIRS

**Swee Yen Koh SC**  
Member of FIAA Executive Committee  
WongPartnership LLP, Singapore

**Sae Youn Kim**  
Kim & Chang, Seoul

**John Bang**  
Peter & Kim, Seoul

**Steve Kim**  
KCAB International, Seoul

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Chair of FIAA Executive Committee (ex officio)  
White & Case, New York

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Independent Arbitrator, Hong Kong

**Paul Friedland**  
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White & Case, New York

**Prof. Kim Joongi**  
Yonsei University, Seoul

**Kap-You (Kevin) Kim**  
Peter & Kim, Seoul

**Sitpah Selvaratnam**  
Independent Arbitrator, Kuala Lumpur

**Prof. Hi-Taek Shin**  
Seoul National University, Seoul

#### FACULTY

**Jeonghye Sophie Ahn**  
Yulchon LLC, Seoul

**Kyongwha Chung**  
Covington, New York

**Robert Heath KC**  
Castan Chambers, Melbourne

**David Kim**  
Baker McKenzie & KL Partners,  
Seoul

**Lee Rovinescu**  
Member of FIAA Executive Committee  
Freshfields, New York

**Junu Kim**  
Bae Kim & Lee, Seoul

**Myung-Ahn Kim**  
Yoon & Yang, Seoul

**Saemee Kim**  
Lee & Ko, Seoul

**Young Suk Park**  
Shin & Kim, Seoul

## QUESTIONING OF FACT WITNESSES IN INTERNATIONAL ARBITRATION

### IF YOU WISH TO ATTEND

Please complete the attached registration form and send it, together with your bank transfer details / PayPal Confirmation, to the FIAA Administrator by e-mail to [info@fiaa.com](mailto:info@fiaa.com).

EARLY REGISTRATION IS RECOMMENDED – This workshop is strictly limited to 24 participants.

### REGISTRATION FEE AND PAYMENT

The registration fee for each participant is USD 695 and covers:

- participation in the workshop
- all workshop documentation
- lunches and refreshment breaks on Thursday, Friday, and Saturday, and the Gala Dinner on Saturday.

Payments may be made by bank transfer or online via PayPal (visit [www.fiaa.com](http://www.fiaa.com)).

If paying by bank transfer, please instruct your bank to transfer “free of charges to beneficiary” and quote your name and the words “FIAA June 2024 Workshop”.

Beneficiary:	Foundation for International Arbitration Advocacy (FIAA)
Purpose:	Registration Fee – June 2024
Bank:	UBS SA Place du Molard 8 P.O. Box 2600 1211 Geneva 2 Switzerland
SWIFT/BIC Code:	UBSWCHZH80A
IBAN Account No.:	CH56 0024 0240 4597 0260 V

Please ensure that a copy of the bank transfer details is attached to your registration form. Full payment must be received in order to process your registration and reserve a place for you at the workshop.

Upon receipt of your payment for the workshop, a confirmation e-mail will be sent. Registration confirmations will not be sent by mail.

### FIAA SCHOLARSHIPS

FIAA is offering two scholarships for this workshop to cover 75% of the registration fee. These scholarships will be awarded on the basis of need. Applicants for scholarships are invited to submit the following: (1) the attached Registration Form; (2) the attached Scholarship Application Form; (3) a letter from the applicant's employer supporting the applicant's attendance at the workshop; (4) payment of USD 173.75 (25% of the registration fee, which will be refunded in full if no scholarship is granted); and (5) applications and scholarships are awarded on a rolling basis.

### NO CANCELLATIONS

Due to the restriction on the number of participants, no refunds shall be paid on cancellation of any registration. A registration may, however, be transferred to another person by written notice sent to FIAA at [info@fiaa.com](mailto:info@fiaa.com).

### WORKSHOP VENUE

FIAA's June 2024 International Arbitration Advocacy Workshop will take place at:

KCAB INTERNATIONAL  
Trade Tower, 18th floor, 511 Yeongdong-daero,  
Gangnam-gu, Seoul 06164 Korea



For further details, please visit:  
<http://www.kcabinternational.or.kr/>

### TRAVEL ARRANGEMENTS AND VISAS

Participants are responsible for making their own travel arrangements. It is recommended that you check any visa requirements with your local embassy or consulate. We are unable to send out letters supporting visa applications to embassies prior to receipt of your registration form and full payment of registration fees. Please apply for your visa in good time.



FIAA

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### FEEDBACK ON FIAA'S PREVIOUS WORKSHOPS

*"It was excellent. It is really a 'learning-by-doing' experience. Very useful and very real, I really learned a lot."*

- Valentina Alamo, Cuatrecasas, Santiago, Chile

*"Very instructive, very helpful. An intensive learning experience that was definitely worth it."*

- Maurice Courvoisier, Walder Wyss, Basel, Switzerland

*"Great – extremely useful and amazing how much was packed into two and a half days."*

- Katherine Peiffer, Foley Hoag, Washington, DC, USA

*"Definitely one of the best learning experiences of my professional life. This will stick."*

- Jan Pas, HBN Law & Tax, Amsterdam, Netherlands

*"Very instructive and fun."*

- Farah Haidar, White & Case, Doha

*"Excellent programme, great structure and useful learning experience."*

- Sagar Gupta, Boies Schiller Flexner, London

*"Very helpful. Great learning experience with highly qualified faculty members."*

- Maria Andraos, Clyde & Co., Dubai

*"The individual workshops were effective because the groups were small. The faculty demonstrations really helped to illustrate good techniques."*

- Owais Aziz, Haidermota & Co., Islamabad

### SPONSOR

FIAA thanks FTI Consulting for its support.



FTI Consulting is the leading firm of damages and valuation experts worldwide. Since 2013, our senior experts have submitted more than 3,100 expert reports and testified before arbitration tribunals and courts more than 850 times from our offices across leading arbitration centres on all continents. We have been identified as Who's Who Legal's Arbitration Expert Firm of the Year each year since 2015, and were ranked number one in the GAR Expert Witness Power Index for 2020, 2021 and 2023.

We at FTI Consulting are proud to be founding and anchor sponsors of FIAA, and, since its inception, have been closely involved in the running of the expert courses, including providing the great majority of the expert witnesses for FIAA's expert-focused courses.

Our expertise encompasses finance, valuation, economics and industry, but also the application of those disciplines to disputes. We often work closely with FTI experts in energy, mining, construction, real estate, financial services, and other industries to produce authoritative reports as efficiently as possible. We understand the importance of producing reports that are clear, compelling and easy to follow. Likewise, we recognise that the delivery of consistent quality work requires excellence throughout the supporting team, and our recruiting and training practices reflect that need. We frequently see the difference a good team can make to the success of the overall engagement

In addition to damages and valuation expert witness services, FTI Consulting works with the arbitration legal community across a large variety of disciplines, including construction expertise, statistics, forensic accounting and investigation, computer forensics, document management, remote and hybrid hearing technology support and reputation management.

More information can be found at [www.fticonsulting.com](http://www.fticonsulting.com)



**FIAA**

Foundation for International Arbitration Advocacy

# Registration Form



FIAA's Advocacy Workshop:

Questioning of Fact Witnesses in International Arbitration - A Learning-by-Doing Skills Program

KCAB INTERNATIONAL

Trade Tower, 18th floor, 511 Yeongdong-daero, Gangnam-gu, Seoul 06164 Korea

20 - 22 June 2024

Please return this form, together with your bank transfer details or PayPal confirmation, to the FIAA Administrator by e-mail to [info@fiaa.com](mailto:info@fiaa.com).

**(Please print IN BLOCK CAPITALS)**

Last name: \_\_\_\_\_ First name: \_\_\_\_\_

Personal pronouns (optional): \_\_\_\_\_

Firm / Organisation: \_\_\_\_\_

Address: \_\_\_\_\_

Tel.: \_\_\_\_\_

E-mail: \_\_\_\_\_

**FIAA Advocacy Workshop and Gala Dinner (20 - 22 June 2024): USD 695**

I have paid by bank transfer       I have paid by PayPal

Please instruct your bank to make the transfer "free of charges to beneficiary" and quote your name and the words "FIAA June 2024 Workshop".

Beneficiary: Foundation for International Arbitration Advocacy (FIAA)

Purpose: Registration Fee - June 2024

Bank: UBS SA  
Place du Molard 8  
P.O. Box 2600  
1211 Geneva 2  
Switzerland

SWIFT / BIC Code: UBSWCHZH80A

IBAN Account No.: CH56 0024 0240 4597 0260 V

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

## NO CANCELLATIONS

Due to the restriction on the number of participants, no refunds shall be paid on the cancellation of any registration. A registration may, however, be transferred to another person by written notice sent to FIAA at [info@fiaa.com](mailto:info@fiaa.com).

FIAA - Foundation for International Arbitration Advocacy

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# Scholarship Application



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Questioning of Fact Witnesses in International Arbitration

KCAB INTERNATIONAL

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20 – 22 June 2024

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**(Please print in BLOCK CAPITALS)**

Last name: \_\_\_\_\_

First name: \_\_\_\_\_

Employer: \_\_\_\_\_

Annual Income: \_\_\_\_\_

Please explain why you wish to participate in this FIAA Program:

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Please explain why you need a scholarship in order to be able to attend and participate in this FIAA Program:

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I confirm that the information provided in this Scholarship Application is complete and true:

Signed: \_\_\_\_\_

Date: \_\_\_\_\_

In addition to this Scholarship Application form, please provide:

- a letter from your employer confirming their support for your attendance at this program and that they will release you for the relevant period;
- the completed registration form; and
- payment of USD 173.75 (25% of the registration fee).