



Foundation for International Arbitration Advocacy

International Arbitration Advocacy Workshop

QUESTIONING OF EXPERT WITNESSES IN INTERNATIONAL ARBITRATION

A Learning-by-Doing Skills Workshop

10 – 12 March 2016

Hong Kong International Arbitration Centre
38th Floor Two Exchange Square
8 Connaught Place, Hong Kong S.A.R.

EARLY REGISTRATION IS RECOMMENDED

THIS WORKSHOP IS LIMITED TO 24 PARTICIPANTS

This workshop is accredited for 20 hours of continuing legal education by the Solicitors Regulation Authority of England and Wales. Application for New York accreditation of this course is currently pending.

A unique opportunity for international arbitration practitioners to improve their advocacy skills in a learning-by-doing workshop by:

- working with accounting experts from leading firms;
- engaging in exercises and simulations based on a mock arbitration case, including a full day witness hearing; and
- obtaining direct feedback and practical advice from leading international arbitration practitioners and advocacy instructors.

FIAA
Foundation for International Arbitration Advocacy

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Web: www.fiao.com

FIAA is grateful for the support of its sponsors



FIAA is grateful to its media partner



QUESTIONING OF EXPERT WITNESSES IN INTERNATIONAL ARBITRATION

ABOUT FIAA

FIAA – Foundation for International Arbitration Advocacy is dedicated to providing advocacy training specifically designed for international arbitration.

Advocacy in the context of international arbitration presents unique challenges. These challenges begin with drafting the request for arbitration and continue through to enforcement of the final award.

Through a series of different learning-by-doing programs and workshops, FIAA offers skills training for international arbitration practitioners in witness questioning, oral argument and written advocacy. FIAA also provides a forum for arbitrators, counsel and academics to analyze, develop and promote effective and ethical dispute resolution skills for international arbitration.

For more information about FIAA and its programs, visit our website at: www.fiaa.com

FIAA'S MARCH 2016 ADVOCACY WORKSHOP

FIAA's March 2016 Advocacy Workshop will focus on one key aspect of advocacy in international arbitration – the questioning of expert witnesses.

This learning-by-doing workshop will provide international arbitration practitioners with skills and techniques for examination, cross-examination and witness conferencing involving expert witnesses.

Participants will work with accounting experts from leading firms (FTI and Ernst & Young), engage in exercises and simulations, see demonstrations and hear presentations by experienced international arbitration practitioners and advocacy instructors. Throughout the workshop, participants will receive faculty feedback on live and recorded performances.

On the final day of the workshop, participants will act as counsel in mock hearings with opening statements, examinations-in-chief, cross-examinations, witness conferencing and closing arguments before arbitral tribunals comprised of experienced international arbitration practitioners.

The workshop is strictly limited to 24 participants in order to ensure an effective learning environment and that each participant has ample opportunity to develop his or her advocacy skills.

FIAA's March 2016 Advocacy Workshop will open at 12:00 noon on Thursday, 10 March 2016 and will conclude with a celebratory Closing Dinner on the evening of Saturday, 12 March 2016.

Prior to the workshop, registered participants will receive a detailed workshop programme, together with the mock arbitration case file and reference materials.

WORKSHOP FACULTY

Sheila Block

Torys LLP, Toronto

Robert L. Byman

Jenner & Block LLP, Chicago

Simon Chapman

Herbert Smith Freehills LLP, Hong Kong

Carine Dupeyron

August & Debouzy, Paris

Gavan Griffith QC

Arbitrator, Melbourne and London

Sae Youn Kim

Yulchon LLC, Seoul

Christopher Lau SC

Arbitrator, Singapore and London

Nicholas Lingard

Freshfields Bruckhaus Deringer LLP, Singapore

Rory McAlpine

Skadden, Arps, Slate, Meagher & Flom LLP, Hong Kong

Kent Phillips

Berwin Leighton Paisner LLP, Singapore

John Rhie

Quinn Emanuel Urquhart & Sullivan LLP, Hong Kong

James Rogers

Norton Rose Fulbright Hong Kong

David Roney

Sidley Austin LLP, Geneva

Kathryn Sanger

Clifford Chance LLP, Hong Kong

James Seckinger

University of Notre Dame, Indiana

Matthew Secomb

White & Case LLP, Singapore

Lu Song

China Foreign Affairs University, Beijing

Jingzhou Tao

Dechert LLP, Beijing

Frances van Eupen

Allen & Overy LLP, Hong Kong

Byung-Chol (B.C.) Yoon

Kim & Chang, Seoul



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QUESTIONING OF EXPERT WITNESSES IN INTERNATIONAL ARBITRATION

IF YOU WISH TO ATTEND

Please complete the attached registration form and send it, together with your bank transfer details / PayPal Confirmation, to the FIAA Administrator by e-mail to info@fiaa.com or by fax to +41 22 308 0001.

EARLY REGISTRATION IS RECOMMENDED – This workshop is strictly limited to 24 participants.

REGISTRATION FEE AND PAYMENT

The registration fee for each participant is **EUR 880** and covers:

- participation in the workshop
- all workshop documentation
- lunches and refreshment breaks on Thursday, Friday and Saturday and the Closing Dinner on 12 March 2016

Payments may be made by bank transfer or online via PayPal (visit www.fiaa.com).

If paying by bank transfer, please instruct your bank to transfer “free of charges to beneficiary” and quote your name and the words “FIAA March 2016 Workshop”.

Beneficiary:	Foundation for International Arbitration Advocacy (FIAA)
Purpose:	Registration Fee – March 2016
Bank:	UBS SA Place du Molard 8 P.O. Box 2600 1211 Geneva 2 Switzerland
SWIFT/BIC Code:	UBSWCHZH80A
IBAN Account No.:	CH56 0024 0240 4597 0260 V

Please ensure that a copy of the bank transfer details is attached to your registration form. Full payment must be received in order to process your registration and reserve a place for you at the workshop.

Upon receipt of your payment for the workshop a confirmation e-mail will be sent. Registration confirmations will not be sent by mail.

FIAA SCHOLARSHIPS

FIAA is offering two scholarships for this workshop to cover more than 75% of the registration fee. These scholarships will be awarded on the basis of need. Applicants for scholarships are invited to submit the following: (1) the attached Registration Form; (2) the attached Scholarship Application Form; (3) a letter from the applicant's employer supporting the applicant's attendance at the workshop; (4) payment of EUR 220 (25% of the registration fee, which will be refunded in full if no scholarship is granted); and (5) applications and scholarships are awarded on a rolling basis.

NO CANCELLATIONS

Due to the restriction on the number of participants, no refunds shall be paid on cancellation of any registration. A registration may, however, be transferred to another person by written notice sent to FIAA at info@fiaa.com.

WORKSHOP VENUE

FIAA's March 2016 International Arbitration Advocacy Workshop will take place at:

Hong Kong International Arbitration Centre
38th Floor Two Exchange Square
8 Connaught Place
Hong Kong S.A.R.

For further details, please visit: <http://www.hkiac.org>

TRAVEL ARRANGEMENTS AND VISAS

Participants are responsible for making their own travel arrangements. It is recommended that you check your visa requirements with your local embassy or consulate. We are unable to send out letters supporting visa applications to embassies prior to receipt of your registration form and full payment of registration fees. Please apply for your visa in good time.



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FEEDBACK ON FIAA'S PREVIOUS WORKSHOPS

"Very instructive, very helpful. An intensive learning experience that was definitely worth it."

Maurice Courvoisier, Wenger Plattner, Basel

"Excellent faculty. I was blown away by how much time all these 'big names' took to review my performance and give detailed comments – invaluable and unparalleled in my career."

Lucy Martinez, Freshfields Bruckhaus Deringer, New York

"Definitely one of the best learning experiences of my professional life. This will stick."

Jan Pas, Pels Rijcken & Droogleever Fortuijn, The Hague

"A course of the highest calibre. I got a huge amount out of it and am very eager to put these advocacy skills to use."

John Templeman, Allen & Overy LLP, London

SPONSORS

FIAA thanks its sponsors for their support.



The FTI Consulting Global Arbitration Group (part of the Economic and Financial Consulting practice) provides detailed damages/valuation opinions for use in arbitration and litigation proceedings. Our work is built upon our expertise in economics, accounting, and finance, and is rooted in fact and market based evidence. Our reports are prepared in a fashion that is easily understood by Judges, and Arbitrators. In 2015, our International Arbitration experts have acted as independent experts, providing damages, valuation or financial expertise in over 80 new substantive arbitrations, for over 50 different law firms globally, and have collectively testified over 20 times on international arbitration cases and over 50 times in total. Our testifying experts have significant experience in delivering clear and concise opinion evidence in arbitral and judicial hearings. We have extensive industry experience in Electric Power, Financial Services, Healthcare, Intellectual Property, Media and Entertainment, Mining/Extractive Industries, Oil and Gas, Pharmaceuticals, Telecommunications, Transportation, and Transfer Pricing. Who's Who Legal 2016 survey of leading expert witnesses in commercial arbitration identified that FTI has maintained its position as the pre-eminent firm globally, with 34 of the 164 experts listed coming from FTI (including 15 from its subsidiary Compass Lexecon). More information can be found at www.fticonsulting.com



HL TRAD was founded by two specialists in B2B language services, who wanted to create an innovative company aimed exclusively at the legal and financial sectors. For 9 years, HL TRAD has been a unique partner for the key players in these sectors. Its specialist positioning, unique for a language service provider, has made HL TRAD a key reference point for the legal and financial sectors, allowing it to respond quickly and efficiently to their very specific needs with optimum cost effectiveness. This original and unique concept has allowed for a remarkable expansion. HL TRAD continues to grow and has expanded across Europe with offices in Geneva, Paris, Brussels, London and Amsterdam. For more information visit: www.hltrad.ch



The Hong Kong International Arbitration Centre is the foremost venue for alternative dispute resolution in Asia and the preferred seat for complex disputes involving parties from across the globe, including the United States and China. Consistently declared the world's freest economy and expected to surpass London and New York to become the leading global financial centre by 2016, Hong Kong is home to an extraordinary number of world-class professionals in various key industries, as well as a robust community of experienced foreign lawyers and arbitrators. Choosing Hong Kong places a wealth of industry-specific expertise and legal know-how at your fingertips. The HKIAC's brand new facilities, featuring 360-degree views of Hong Kong's skyline, are fully customizable and specifically designed to meet the unique needs of a wide variety of meetings and hearings. We offer over 20 separate meeting spaces capable of serving anywhere from 4 to 180 individuals, and our multi-lingual support staff is on hand to provide a full suite of business services to ensure your meeting or hearing runs smoothly. The HKIAC offers a comfortable, convenient, and highly versatile meeting point for parties from all corners of the globe. For more information visit: <http://www.hkiac.org>

Registration Form

FIAA's Advocacy Workshop:

Questioning of Expert Witnesses in International Arbitration - A Learning-by-Doing Skills Program

Hong Kong International Arbitration Centre, 38th Floor Two Exchange Square, 8 Connaught Place, Hong Kong S.A.R.
10 - 12 March 2016

Please return this form, together with your bank transfer details, to the FIAA Administrator by e-mail to info@fiaa.com or by fax to +41 22 308 0001

(Please print IN BLOCK CAPITALS)

Last name: _____ First name: _____

Title (Professor / Doctor / Mr / Mrs / Ms): _____ Suffix: _____

Firm / Organisation: _____

Address: _____

Tel.: _____ Fax: _____

E-mail: _____

Workshop Registration Fee: EUR 880

I have paid by bank transfer I have paid via PayPal

Please instruct your bank to make the transfer "free of charges to beneficiary" and quote your name and the words "FIAA March 2016 Workshop".

Beneficiary: Foundation for International Arbitration Advocacy (FIAA)
Purpose: Registration Fee - March 2016
Bank: UBS SA
Place du Molard 8
P.O. Box 2600
1211 Geneva 2
Switzerland
SWIFT / BIC Code: UBSWCHZH80A
IBAN Account No.: CH56 0024 0240 4597 0260 V

Signature: _____ Date: _____

NO CANCELLATIONS

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Scholarship Application



FIAA

Foundation for International
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FIAA's Advocacy Workshop:
Questioning of Expert Witnesses in International Arbitration

"Hong Kong International Arbitration Centre, 38th Floor Two Exchange Square, 8 Connaught Place, Hong Kong S.A.R."
10 – 12 March 2016

(Please print in BLOCK CAPITALS)

Last name: _____ First name: _____

Employer: _____

Annual Income: _____

Please explain why you wish to participate in this FIAA Program:

Please explain why you need a scholarship in order to be able to attend and participate in this FIAA Program:

I confirm that the information provided in this Scholarship Application is complete and true:

Signed: _____ Date: _____

In addition to this Scholarship Application, please remember to provide:

- a letter from your employer confirming their support for your attendance at this program and that they will release you for the relevant period;
- the completed registration form; and
- payment of EUR 220 (25% of the registration fee).