



# FIAA

Foundation for International  
Arbitration Advocacy

International Arbitration Advocacy Workshop

## QUESTIONING OF EXPERT WITNESSES IN INTERNATIONAL ARBITRATION

A Learning-by-Doing Skills Workshop



14 - 16 November 2024



FTI Consulting  
200 Aldersgate, Aldersgate Street  
London EC1A 4HD, United Kingdom

A unique opportunity for international arbitration practitioners to improve their advocacy skills in a learning-by-doing workshop by:

- engaging in exercises and simulations based on a mock arbitration case, including a full day expert witness hearing; and
- obtaining direct feedback and practical advice from leading international arbitration practitioners and advocacy instructors.

**EARLY REGISTRATION IS RECOMMENDED**

**THIS WORKSHOP IS LIMITED TO 24 PARTICIPANTS**

FIAA  
Foundation for International Arbitration Advocacy

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FIAA is grateful for the support of its sponsor



FIAA is grateful to its media partner



## QUESTIONING OF EXPERT WITNESSES IN INTERNATIONAL ARBITRATION

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### ABOUT FIAA

FIAA – Foundation for International Arbitration Advocacy is dedicated to providing advocacy training specifically designed for international arbitration.

Advocacy in the context of international arbitration presents unique challenges. These challenges begin with drafting the request for arbitration and continue through to enforcement of the final award.

Through a series of different learning-by-doing programs and workshops, FIAA offers skills training for international arbitration practitioners in the questioning of expert witnesses, oral argument and written advocacy. FIAA also provides a forum for arbitrators, counsel and academics to analyze, develop and promote effective and ethical dispute resolution skills for international arbitration.

FIAA is led by its Executive Committee chaired by Ank Santens, its Board of Trustees headed by David Roney, and its Advisory Council presided over by Gabrielle Kaufmann-Kohler.

For more information about FIAA and its programs, visit our website at: [www.fiaa.com](http://www.fiaa.com)

### FIAA'S NOVEMBER 2024 ADVOCACY WORKSHOP

FIAA's November 2024 Advocacy Workshop will focus on one key aspect of advocacy in international arbitration – the questioning of expert witnesses.

This learning-by-doing workshop will provide international arbitration practitioners with the fundamentals of examining and cross-examining expert witnesses based on a mock arbitration case.

Participants will engage in exercises and simulations, see demonstrations and hear presentations by experienced international arbitration practitioners and advocacy instructors. Throughout the workshop, participants will receive faculty feedback on live performances.

On the final day of the workshop, participants will act as counsel in mock hearings with opening statements, direct examinations, cross-examinations, reexaminations and closing arguments before arbitral tribunals comprised of experienced international arbitration practitioners.

FIAA's November 2024 Advocacy Workshop will open at 12:00 noon on Thursday, 14 November 2024, and end with a closing dinner on Saturday evening.

The price for the FIAA Advocacy Workshop and closing Dinner (14 - 16 November 2024) is GBP 950.

Before the workshop, registered participants will receive a detailed workshop programme, together with the mock arbitration case file and reference materials.

Applications for CLE accreditation are pending.

### EARLY REGISTRATION IS RECOMMENDED

The workshop is strictly limited to 24 participants in order to ensure an effective learning environment and that each participant has ample opportunity to develop his or her advocacy skills.

### WORKSHOP CO-CHAIRS, FACULTY AND SENIOR ARBITRATORS

**Kate Davies KC**  
Member of FIAA Executive Committee  
Skadden, Arps, Slate, Meagher & Flom, London

**James Freeman**  
Member of FIAA Executive Committee  
A&O Shearman, London

**Jeff Sullivan KC**  
Member of FIAA Executive Committee  
Debevoise & Plimpton, London

**Marc-Olivier Langlois**  
Vice-Chair of FIAA Executive Committee (ex officio)  
King & Spalding, Paris

**Michelle Bradfield**  
Jones Day, London

**Filippa Exelin**  
White & Case, Stockholm

**Genevieve Poirier**  
Lalive, London

**Nontas Triantafilou**  
Quinn Emanuel, London

**Kate Cervantes-Knox**  
Cervantes-Knox Arbitration Ltd, London

**Philippa Charles**  
20 Essex, London

**Anneliese Day KC**  
Fountain Court, London

**Sara Nadeau-Seguin**  
Teynier Pic, Paris

**Giorgio Mandelli**  
King & Spalding, London

An updated list of attending faculty and senior arbitrators will be provided as it becomes available.

## QUESTIONING OF EXPERT WITNESSES IN INTERNATIONAL ARBITRATION

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### IF YOU WISH TO ATTEND

Please complete the attached registration form and send it, together with your bank transfer details / PayPal Confirmation, to the FIAA Administrator by e-mail to [info@fiaa.com](mailto:info@fiaa.com).

EARLY REGISTRATION IS RECOMMENDED – This workshop is strictly limited to 24 participants.

### REGISTRATION FEE AND PAYMENT

The registration fee for each participant is GBP 950 and covers:

- participation in the workshop
- all workshop documentation
- lunches and refreshment breaks on Thursday, Friday and Saturday, and Closing Dinner on Saturday, 16 November 2024.

Payments may be made by bank transfer or online via PayPal (visit [www.fiaa.com](http://www.fiaa.com)).

If paying by bank transfer, please instruct your bank to transfer “free of charges to beneficiary” and quote your name and the words “FIAA November 2024 Workshop”.

Beneficiary:	Foundation for International Arbitration Advocacy (FIAA)
Purpose:	Registration Fee – November 2024
Bank:	UBS SA Place du Molard 8 P.O. Box 2600 1211 Geneva 2 Switzerland
SWIFT/BIC Code:	UBSWCHZH80A
IBAN Account No.:	CH56 0024 0240 4597 0260 V

Please ensure that a copy of the bank transfer details is attached to your registration form. Full payment must be received in order to process your registration and reserve a place for you at the workshop.

Upon receipt of your payment for the workshop a confirmation e-mail will be sent. Registration confirmations will not be sent by mail.

### NO CANCELLATIONS

Due to the restriction on the number of participants, no refunds shall be paid on cancellation of any registration. A registration may, however, be transferred to another person by written notice sent to FIAA at [info@fiaa.com](mailto:info@fiaa.com).

### FIAA SCHOLARSHIPS

FIAA is offering two scholarships for this workshop to cover 75% of the registration fee. These scholarships will be awarded on the basis of need. Applicants for scholarships are invited to submit the following: (1) the attached Registration Form; (2) the attached Scholarship Application Form; (3) a letter from the applicant's employer supporting the applicant's attendance at the workshop; and (4) payment of GBP 237.50 (25% of the registration fee, which will be refunded in full if no scholarship is granted). Scholarships are awarded on a rolling basis.

### WORKSHOP VENUE

FIAA's November 2024 International Arbitration Advocacy Workshop will take place at:

FTI Consulting  
200 Aldersgate, Aldersgate Street  
London EC1A 4HD, United Kingdom

For further details, please visit:  
<https://www.fticonsulting.com/uk/>

### TRAVEL ARRANGEMENTS AND VISAS

Participants are responsible for making their own travel arrangements. It is recommended that you check your visa requirements with your local embassy or consulate. We are unable to send out letters supporting visa applications to embassies prior to receipt of your registration form and full payment of registration fees. Please apply for your visa in good time.



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### FEEDBACK ON FIAA'S PREVIOUS WORKSHOPS

*"It was excellent. It is really a 'learning-by-doing' experience. Very useful and very real, I really learned a lot."*  
Valentina Alamo, Cuatrecasas, Santiago, Chile

*"Very instructive, very helpful. An intensive learning experience that was definitely worth it."*  
Maurice Courvoisier, Walder Wyss, Basel, Switzerland

*"Great – extremely useful and amazing how much was packed into two and a half days."*  
Katherine Peiffer, Foley Hoag, Washington, DC, USA

*"Definitely one of the best learning experiences of my professional life. This will stick."*  
Jan Pas, HBN Law & Tax, Amsterdam, Netherlands

*"Very instructive and fun."*  
Farah Haidar, White & Case, Doha

*"Excellent programme, great structure and useful learning experience."*  
Sagar Gupta, Boies Schiller Flexner, London

*"Very helpful. Great learning experience with highly qualified faculty members."*  
Maria Andraos, Clyde & Co., Dubai

*"The individual workshops were effective because the groups were small. The faculty demonstrations really helped to illustrate good techniques."*  
Owais Aziz, Haidermota & Co., Islamabad

### SPONSOR

FIAA thanks FTI Consulting for its support.



FTI Consulting is proud to be the founding and anchor sponsor of FIAA, and, since its inception, has been closely involved in the running of FIAA's expert courses, including providing the great majority of the expert witnesses for FIAA's expert-focused courses.

FTI Consulting is an independent global business advisory firm dedicated to helping organisations manage change and mitigate risk: financial, legal, operational, political & regulatory, reputational and transactional.

In the provision of damages expertise, we are the pre-eminent firm globally. Since 2013, our senior experts have submitted well over 5,000 expert reports and testified before arbitration tribunals and courts more than 1,600 times from our offices across leading arbitration centres on all continents. We have been identified as Who's Who Legal's Arbitration Expert Firm of the Year each year since 2015, and have been ranked in the top three in the GAR Expert Witness Power Index since 2019, including as number one in 2020, 2021 and 2023.

Damages assessment often requires a blend of skills at the intersection of accountancy, valuation and finance. Our deep roster of experts and the focus of our practice means we can identify the right expert for the case at hand in most disputes contexts.

In addition to damages and valuation expert witness services, FTI Consulting works with the arbitration legal community across a large variety of disciplines, including construction expertise, statistics, forensic accounting and investigation, computer forensics, document management, remote and hybrid hearing technology support and reputation management.

More information can be found at [www.fticonsulting.com](http://www.fticonsulting.com)



**FIAA**

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# Registration Form



FIAA's Advocacy Workshop:

Questioning of Expert Witnesses in International Arbitration - A Learning-by-Doing Skills Program

FTI Consulting

200 Aldersgate, Aldersgate Street, London EC1A 4HD, United Kingdom

14 - 16 November 2024

Please return this form, together with your bank transfer details, to the FIAA Administrator by e-mail to [info@fiaa.com](mailto:info@fiaa.com).

**(Please print IN BLOCK CAPITALS)**

Last name: \_\_\_\_\_ First name: \_\_\_\_\_

Personal pronouns (optional): \_\_\_\_\_

Firm / Organisation: \_\_\_\_\_

Address: \_\_\_\_\_

Tel.: \_\_\_\_\_

E-mail: \_\_\_\_\_

**FIAA Advocacy Workshop and Closing Dinner (14 - 16 November 2024): GBP 950**

I have paid by bank transfer       I have paid by PayPal

Please instruct your bank to make the transfer "free of charges to beneficiary" and quote your name and the words "FIAA November 2024 Workshop".

Beneficiary: Foundation for International Arbitration Advocacy (FIAA)

Purpose: Registration Fee - November 2024

Bank: UBS SA  
Place du Molard 8  
P.O. Box 2600  
1211 Geneva 2  
Switzerland

SWIFT / BIC Code: UBSWCHZH80A

IBAN Account No.: CH56 0024 0240 4597 0260 V

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

## NO CANCELLATIONS

Due to the restriction on the number of participants, no refunds shall be paid on the cancellation of any registration. A registration may, however, be transferred to another person by written notice sent to FIAA at [info@fiaa.com](mailto:info@fiaa.com).

FIAA - Foundation for International Arbitration Advocacy

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# Scholarship Application



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14 – 16 November 2024

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**(Please print in BLOCK CAPITALS)**

Last name: \_\_\_\_\_ First name: \_\_\_\_\_

Employer: \_\_\_\_\_

Annual Income: \_\_\_\_\_

Please explain why you wish to participate in this FIAA Program:

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Please explain why you need a scholarship in order to be able to attend and participate in this FIAA Program:

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I confirm that the information provided in this Scholarship Application is complete and true:

Signed: \_\_\_\_\_ Date: \_\_\_\_\_

In addition to this Scholarship Application form, please provide:

- a letter from your employer confirming their support for your attendance at this program and that they will release you for the relevant period;
- the completed registration form; and
- payment of GBP 237.50 (25% of the registration fee, which will be refunded in full if no scholarship is granted).