



FIAA

Foundation for International
Arbitration Advocacy

International Arbitration Advocacy Workshop

QUESTIONING OF FACT WITNESSES IN INTERNATIONAL ARBITRATION

A Learning-by-Doing Skills Workshop

21 - 23 September 2017

Bogotá Chamber of Commerce
Calle 67 # 8-32, Bogotá D.C. 110231, Colombia

EARLY REGISTRATION IS RECOMMENDED

**THIS WORKSHOP IS LIMITED TO 24
PARTICIPANTS**

A unique opportunity for international arbitration practitioners to improve their advocacy skills in a learning-by-doing workshop by:

- engaging in exercises and simulations based on a mock arbitration case, including a full day witness hearing; and
- obtaining direct feedback and practical advice from leading international arbitration practitioners and advocacy instructors.

FIAA
Foundation for International Arbitration Advocacy

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Web: www.fiaa.com

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FIAA is grateful to its media partner



QUESTIONING OF FACT WITNESSES IN INTERNATIONAL ARBITRATION

ABOUT FIAA

FIAA – Foundation for International Arbitration Advocacy is dedicated to providing advocacy training specifically designed for international arbitration.

Advocacy in the context of international arbitration presents unique challenges. These challenges begin with drafting the request for arbitration and continue through to enforcement of the final award.

Through a series of different learning-by-doing programs and workshops, FIAA offers skills training for international arbitration practitioners in witness questioning, oral argument and written advocacy. FIAA also provides a forum for arbitrators, counsel and academics to analyze, develop and promote effective and ethical dispute resolution skills for international arbitration.

For more information about FIAA and its programs, visit our website at: www.fiaa.com

FIAA'S SEPTEMBER 2017 ADVOCACY WORKSHOP

FIAA's September 2017 Advocacy Workshop will focus on one key aspect of advocacy in international arbitration – the questioning of fact witnesses.

This learning-by-doing workshop will provide international arbitration practitioners with the fundamentals of examining and cross-examining fact witnesses based on a mock arbitration case.

Participants will engage in exercises and simulations, see demonstrations and hear presentations by experienced international arbitration practitioners and advocacy instructors. Throughout the workshop, participants will receive faculty feedback on live and recorded performances.

On the final day of the workshop, participants will act as counsel in mock hearings with opening statements, examinations-in-chief, cross-examinations and closing arguments before arbitral tribunals comprised of experienced international arbitration practitioners.

The workshop is strictly limited to 24 participants in order to ensure an effective learning environment and that each participant has ample opportunity to develop his or her advocacy skills.

FIAA's September 2017 Advocacy Workshop will open at 12:00 noon on Thursday, 21 September 2017 and will conclude with a celebratory Closing Dinner on the evening of Saturday, 23 September 2017.

Prior to the workshop, registered participants will receive a detailed workshop programme, together with the mock arbitration case file and reference materials.

WORKSHOP FACULTY

John Adam

Latham & Watkins LLP, Paris

Cecilia Azar

DLA Piper LLP, Mexico City

Sheila Block

Torys LLP, Toronto

Dominique Brown-Berset

Brown & Page SA, Geneva

John Fellas

Hughes, Hubbard & Reed LLP, New York

Nicholas Fletcher QC

4 New Square, London

Christian Leathley

Herbert Smith Freehills LLP, New York

Rafael Llano

White & Case LLP, Mexico City

Jennifer Haworth McCandless

Sidley Austin LLP, Washington DC

Andrew McDougall

White & Case LLP, Paris

Fernando Mantilla-Serrano

Latham & Watkins LLP, Paris

Wendy Miles

Debevoise & Plimpton LLP, London

Dietmar Prager

Debevoise & Plimpton LLP, New York

Ank Santens

White & Case LLP, New York

James Seckinger

University of Notre Dame, Indiana

Eduardo Silva-Romero

Dechert LLP, Paris

Guido Tawil

M&M Bomchil Abogados, Buenos Aires

John Terry

Torys LLP, Toronto

Claus von Wobeser

Von Wobeser y Sierra, S.C., Abogados, Mexico City

Eduardo Zuleta

Zuleta Abogados Asociados S.A.S., Bogotá



QUESTIONING OF FACT WITNESSES IN INTERNATIONAL ARBITRATION

IF YOU WISH TO ATTEND

Please complete the attached registration form and send it, together with your bank transfer details, to the FIAA Administrator, by e-mail to info@fiaa.com or by fax to +41 22 308 0001.

EARLY REGISTRATION IS RECOMMENDED – This workshop is strictly limited to 24 participants.

REGISTRATION FEE AND PAYMENT

The registration fee for each participant is USD 400 and covers:

- participation in the workshop
- all workshop documentation
- lunches and refreshment breaks on Thursday, Friday and Saturday and the Closing Dinner on 23 September 2017.

Payment should be made by bank transfer. Please instruct your bank to transfer “free of charges to beneficiary” and quote your name and the words “FIAA September 2017 Workshop”.

For Transfers within Colombia:

Beneficiary:	Cámara de Comercio de Bogotá
Purpose:	FIAA Workshop 2017 – Registration Fee
Bank:	Banco de Occidente Carrera 4 #7-61 Piso 15 Cali, Colombia
SWIFT/BIC Code:	OCCICBC

Additional Information for Transfers from Outside of Colombia:

Intermediary Bank:	Citibank N.A. New York
SWIFT Code:	CITIUS33
ABA Code:	021000089

Please ensure that a copy of the bank transfer details is attached to your registration form. Full payment must be received in order to process your registration and reserve a place for you at the workshop.

Upon receipt of your payment for the workshop a confirmation e-mail will be sent. Registration confirmations will not be sent by mail.

FIAA SCHOLARSHIPS

FIAA is offering two scholarships for this workshop - **The Sheila R. Block Advocacy Scholarship** and **The James H. Seckinger Advocacy Scholarship** - to cover more than 75% of the registration fee. These scholarships will be awarded on the basis of need. Applicants for scholarships are invited to submit the following: (1) the attached Registration Form; (2) the attached Scholarship Application Form; (3) a letter from the applicant's employer supporting the applicant's attendance at the workshop; and (4) payment of USD 100 (25% of the registration fee, which will be refunded in full if no scholarship is granted). Applications and scholarships are awarded on a rolling basis.

NO CANCELLATIONS

Due to the restriction on the number of participants, no refunds shall be paid on cancellation of any registration. A registration may, however, be transferred to another person by written notice sent to FIAA at info@fiaa.com.

WORKSHOP VENUE

FIAA's September 2017 International Arbitration Advocacy Workshop will take place at the Bogotá Chamber of Commerce, Calle 67 # 8-32, Bogotá D.C. 110231, Colombia. For further details, please visit:



TRAVEL ARRANGEMENTS AND VISAS

Participants are responsible for making their own travel arrangements. It is recommended that you check your visa requirements with your local embassy or consulate. We are unable to send out letters supporting visa applications to embassies prior to receipt of your registration form and full payment of registration fees. Please apply for your visa in good time.

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FTI Consulting's Global International Arbitration Practice (part of the Economic and Financial Consulting practice) provides detailed damages/valuation opinions for use in arbitration and litigation proceedings. Our work is built upon our expertise in economics, accounting, and finance, and is rooted in fact and market-based evidence. Our reports are prepared in a fashion that is easily understood by Judges and Arbitrators. In 2016, our International Arbitration experts acted as independent experts, providing damages, valuation or financial expertise in over 80 new substantive arbitrations, for over 50 different law firms globally, and have collectively testified over 30 times on international arbitration cases and over 80 times in total. Our testifying experts have significant experience in delivering clear and concise opinion evidence in arbitral and judicial hearings. We have extensive industry experience in Electric Power, Financial Services, Healthcare, Intellectual Property, Media and Entertainment, Mining/Extractive Industries, Oil and Gas, Pharmaceuticals, Telecommunications, Transportation, and Transfer Pricing. Who's Who Legal's 2017 survey of leading expert witnesses in commercial arbitration identified that FTI has maintained its position as the pre-eminent firm globally, with 49 of the 212 experts listed coming from FTI (including 20 from its subsidiary Compass Lexecon). More information can be found at www.fticonsulting.com



Comité Colombiano de Arbitraje

Registration Form

FIAA's Advocacy Workshop:
Questioning of Fact Witnesses in International Arbitration

Bogotá Chamber of Commerce, Calle 67 # 8-32, Bogotá D.C. 110231, Colombia
21 - 23 September 2017

Please return this form, together with your bank transfer details, to the FIAA Administrator, by e-mail to info@fiaa.com or by fax to +41 22 308 0001.

(Please print IN BLOCK CAPITALS)

Last name: _____ First name: _____

Title (Professor / Doctor / Mr / Mrs / Ms): _____ Suffix: _____

Firm / Organisation: _____

Address: _____

Tel.: _____ Fax: _____

E-mail: _____

Workshop Registration Fee: USD 400

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Carrera 4 #7-61 Piso 15
Cali, Colombia
SWIFT/BIC Code: OCCICOB

Additional Information for Transfers from Outside of Colombia:

Intermediary Bank: Citibank N.A. New York
SWIFT Code: CITIUS33
ABA Code: 021000089

Signature: _____ Date: _____

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Scholarship Application



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(Please print in BLOCK CAPITALS)

Last name: _____ First name: _____

Employer: _____

Annual Income: _____

Please explain why you wish to participate in this FIAA Program:

Please explain why you need a scholarship in order to be able to attend and participate in this FIAA Program:

I confirm that the information provided in this Scholarship Application is complete and true:

Signed: _____ Date: _____

In addition to this Scholarship Application, please remember to provide:

- a letter from your employer confirming their support for your attendance at this program and that they will release you for the relevant period;
- the completed registration form; and
- payment of USD 100 (25% of the registration fee).